

## **Christie's International Real Estate – Westchester & Hudson Valley Launches New York State Operation with Opening of New City, NY Office**

*Andy Emery, Accomplished Regional Real Estate Leader, to Manage Regional Operations*

**NEW CITY, NY – April 17, 2019** – Christie's International Real Estate – Westchester & Hudson Valley, the tri-county region's newest real estate brokerage, has launched its Rockland Regional Sales Gallery in New City, NY, located at 340 South Main Street. The opening of the office comes on the heels of a mid-February announcement by Christie's International Real Estate (CIRE) that it was expanding its reach into southern New York State with a new brokerage operation. Christie's International Real Estate – Westchester & Hudson Valley will operate solely under the CIRE brand and be operated by Ilija Pavlovic, owner of Special Properties Real Estate Services, CIRE's Northern New Jersey affiliate.

"Ilija built a brokerage business that is a market leader in Northern New Jersey with proven expertise as an industry-leading real estate advisory firm," said Dan Conn, CEO of Christie's International Real Estate, when the new brokerage operation was announced. "Supported by the strength of its marketing team, our Northern New Jersey Affiliate has a proven track record of collaborating with the Christie's auction house and the global real estate network, positioning it perfectly to expand into the adjacent markets of Westchester, Orange and Rockland counties in New York under the Christie's International Real Estate brand."

Christie's International Real Estate – Westchester & Hudson Valley will benefit from the success of Special Properties, which was voted Christie's Affiliate of the Year in 2017 and 2018. From their launch in 2017, Special Properties has built a successful regional brokerage, with eleven offices across the northern tier of New Jersey and has established a worldwide relationship with the Christie's brand and positioned itself as the preeminent real estate brokerage in the region. That successful corporate culture and structure will be duplicated in this new operation and members of the growing New York-based team.

"We are honored that Christie's International Real Estate has asked us to bring their esteemed brand into the Westchester and Hudson Valley region, and we remain committed to providing the same high level of customer service and individualized client attention we currently offer in northern New Jersey," said Pavlovic. "This new brokerage is the latest part of our ongoing collaboration with Christie's, and this ongoing partnership is what has and will continue to set us apart from other real estate firms."

The new regional brokerage will be managed by Andy Emery, Regional Vice President. Emery, a real estate professional with more than three decades of industry experience, brings a deep background in sales, management, and executive leadership to this new real estate operation. In addition to his ability to negotiate

lucrative real estate deals, Emery is repeatedly recognized for his keen skills in sales, recruiting and team building, business development and expense control, and his ability to effectively communicate across cultural boundaries.

Joining Emery in serving the people of New York State is a group of accomplished real estate agents that include:

- Alison R. Crowther
- Amy Hyde
- Claudia Inoa
- Corrina Dooley
- David Sanders
- Jacqueline Garcia-Morales
- Joseph Hendrick
- Maral Sahagian
- Nicholas Morales
- Patricia Lomupo
- Shannon Bonifas
- Suzanne Papke
- William McGivney

“Our entire team looks forward to bringing the power of Christie’s to the southern portion of New York State,” said Emery. “Throughout my career, my personal and management focus has been on the customer experience, and I look forward to working with my colleagues to bring Christie’s industry-recognized marketing and customer service programs to this new region. Luxury is not about the price of the home; it is about the unparalleled level of customer service that we deliver.”